

Now Hiring

ECHO President/CEO



echo
Hope Against Hunger

ECHO exists to empower the hungry with lasting solutions.

For over 40 years, ECHO, a global Christian organization, has been helping to reduce hunger and improve lives through agricultural training and resources. ECHO promotes sustainable farming techniques, nutritional plants, and appropriate technologies that help small-scale farmers improve productivity and feed their families. ECHO shares these proven resources with others through the internet, printed materials, and training events. ECHO also saves and distributes seeds of highly-beneficial, under-utilized plants.

ECHO operates Regional Impact Centers and Teams strategically located around the world to bring much-needed agricultural resources within reach of vulnerable families and communities who desperately need them. Regional Impact Centers are located in Chiang Mai, Thailand, Arusha, Tanzania, and Ouagadougou, Burkina Faso.

ECHO's International Headquarters is located in North Fort Myers, Florida and has been in operation since 1981. Today, the 57-acre campus houses the Global Farm, a seed bank and production area, a nursery and propagation area, plant collections, field research plots, animal pastures, intern and guest houses, and administrative offices (totaling 26 buildings). The Global Farm serves as a living classroom for trainings, an educational tool for public tours and ECHO's Internship program, as well as a production farm for seeds and plants. The Global Farm is complemented by an Appropriate Technology Village that demonstrates simple tools/equipment in the context of simulated homesteads and a village market.

A GLOBAL AND GROWING IMPACT

Over the last five years, ECHO has seen tremendous growth in its network membership, direct trainings, demand for resources/consultations, and partnerships. ECHO has demonstrated the capacity to engage in its equipping mission at every geographic level – from local villages to global gatherings. It has also been privileged to see the clear impact of its mandate to provide lasting Hope Against Hunger.

ECHO's Impact Centers have been essential to this growing global engagement. With gifted Christ-following leadership and staff, these Centers have served as bases for region-wide equipping work with missionaries, development partners and small-scale farming communities.

AT A GLANCE

Founded: 1973

Total Employees: 70+

Operating Budget: \$4.6 m

Websites: www.echonet.org

www.ECHOcommunity.org

Regional Training Centers
serving Asia, West Africa, and
East Africa

Global Headquarters:

ECHO, Inc.

17391 Durrance Rd

N. Fort Myers, FL 33917

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In order to focus its engagement and impact, ECHO launched a strategic plan in 2017 that outlined two bold goals that would be met by 2021:

- Over 500,000 people will benefit annually through ECHO direct trainings; and,
- Over 17,500 development workers will benefit from ECHO's global resources.

Each goal was coupled with clear measures by which progress would be assessed. By God's grace, intensive staff commitment, organizational growth, and effective engagement, both goals have been achieved – over 1 million women, men, and children now benefit annually through ECHO's direct trainings and more than 18,000 development worker members of ECHOcommunity.org share ECHO resources with over 2.4 million people in 190+ countries.

We
EQUIP

We are
GLOBAL

We Give
HOPE

Despite the head-winds of the Pandemic and the challenges to global operations and engagement, God has enabled ECHO to thrive. During the past year+, ECHO's creative and committed staff has adjusted and adapted to meet the moment. By God's grace, more people have been directly trained, global resourcing has grown exponentially, and financial support of ECHO has reached all-time highs. Spurred by travel restrictions, ECHO has rapidly ramped-up its online and virtual equipping work – initiatives that are slated to continue their growth in the coming years.

During this season of exciting growth, and from a position of strength, ECHO is seeking an experienced and effective President/CEO to lead our global teams and engagement. This committed Christian leader, under the direction and guidance of the Board of Directors, will continue to strengthen and grow the transformative equipping work of ECHO, focusing on self-sustainable hunger solutions that help families around the world know God's provision for their lives – now and for eternity.

THE ROLE OF ECHO'S PRESIDENT/CEO

The President/CEO reports directly to ECHO's Board of Directors and, under their policy-direction, has the responsibility to lead the global programs and operations of ECHO.

Leadership Responsibilities Include:

- Leading the organization with a passion for ECHO's mission as a part of global Kingdom work
- Partnering with the board in its governance functions and in providing the information and context it needs to do its work with excellence
- Developing and motivating a capable staff to orchestrate ECHO's operations and programs

- Establishing measurable strategic plans with senior leadership that advance the vision, mission, values, and impact of the organization
- Maximizing financial resources to maintain strength and long-term viability
- Representing the organization and its mission in the US and internationally, developing a variety of relationships with constituents, national partners, and leaders of other organizations that serve those in need around the world
- Developing fruitful and mutually-beneficial relationships with donors to ECHO's work that results in authentic connection and dedicated financial support
- Living in the Fort Myers, Florida area and traveling internationally on a regular basis

Strengths and Experiences Needed for Success in the Role Include:

- A clear and demonstrated expression of personal faith in Jesus Christ that includes a heart for serving and a desire to elevate the faith of others
- Total agreement with, and passion for, ECHO's [Vision, Mission, Values, Gospel-Centered Approach](#) and [Statement of Faith](#)
- A personal sense of calling to the developing world and to the issues and needs addressed by ECHO's work
- 5-7 years of leadership experience in the Christian nonprofit or international missions worlds with demonstrated growth in responsibility and scope
- Demonstrated experience in the development of organizational or program vision and direction that has inspired engagement of constituents and measurable impact
- Experience working in cross-cultural environments with a variety of partners
- Donor development that has resulted in fruitful support of a project or mission
- Team recruitment, development, and leadership that inspires collaboration and unity
- Experience in organizational or program leadership that sets the tone for results, effectiveness, and clear outcomes
- Advanced education strongly preferred; bachelor's degree required

LEARN MORE:

Statement of Faith
Strategic Plan
Annual Report
Gospel Centered
Approach
Vision & Mission

NEXT STEPS

We invite you to support our CEO search in these ways:

Share: Please share this profile with anyone in your network of relationships you believe may be interested in the role or in helping our search committee get the word out about the search.

Suggest Candidates: Please suggest names of individuals to the search committee who you believe should be contacted about the role. You may do so through this confidential email address; please include any contact information you may have: CEOsearch@echonet.org.

Express Interest: If you feel compelled by the opportunity and would like to initiate a confidential conversation with our search consultant, Mark Stevenson, please contact him at mark@mkstevenson.com or (612) 747-7472. Alternatively, you may also express interest directly to the search committee through its confidential CEOsearch@echonet.org email address. Please include a cover letter and current resumé or CV in your email.

We thank you for your consideration of this role and the ways you can support this critical search process.





WHY

ECHO exists to spread the love of God in Word and seed.

Empty bellies and empty hearts lead to pain and suffering for individuals, families, and the communities across the world. We believe that as active participants in the Great Commission and stewards of great agricultural knowledge, it is our duty to grow and make disciples.

HOW

We help farmers help themselves.

Over the years, ECHO has gathered a deep knowledge-base of proven methods, approaches, and solutions across a vast range of agricultural challenges. ECHO sows seeds of hope by teaching farmers to multiply the blessings God has given them. And to get them started, we send out millions of actual seeds too.

WHAT

Self-sustainable farming methods.

ECHO introduces sustainable plants, techniques, and technologies to farmers around the world who are struggling to feed their families. We go out into the world to provide training, resources, and raise funds that equip and empower small-scale family farmers.

CONTACT US

CEOsearch@echonet.org

www.echonet.org

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