



Growing Impact:

Stories, Stewardship, and Results



Fully Forward, Together

Dear Friends,

At ECHO, we often see that meaningful change begins quietly, in the soil, in relationships, and in the steady exchange of knowledge. Over the past year, I have been encouraged by what is taking root across each of our Regional Impact Centers around the world to bring about lasting change- for now and eternity.

In East Africa, what began as a small seed bank in Tanzania continues to grow. Today, village-managed seed banks are multiplying, and farmers are gaining access to hardy, locally adapted crops that strengthen food security and nutrition in their communities.

In West Africa, teams are working closely with Internally Displaced Peoples (IDPs) who have been displaced due to regional conflict, and are planting the seeds of hope through the provision of basic foodstuffs and long-term kitchen garden knowledge, tools, and seeds to provide nutritious long-term food security in refugee camps.

In Asia, new collaborations and training efforts continue to expand across the region, with practical innovations, including the use of biochar and locally available materials, offering farmers new ways to improve soil health and productivity.

In South Asia, we're excited to welcome Akeina Gonmei as ECHO's new Regional Director, bringing

a strong background in community development, seminary training, and a deep passion for the South Asian church. Her leadership signals a renewed vision for the region as we expand our strategy, deepen partnerships, and explore opportunities to establish a lasting presence across South Asia.

And in Central America and the Caribbean, this year marked an important step forward. Under new regional leadership, the team has brought together organizations and practitioners across Guatemala, Honduras, and Nicaragua, building relationships, identifying shared challenges, and laying the foundation for long-term collaboration.

As we look ahead, Fully Forward Together gives shared direction for the season in front of us. It builds on what God has already been doing through this network and brings focus to how we move forward together as one global organization.

I am encouraged by the faithfulness of those change makers who make up the ECHO network. Their lives and work remind me that when we invest patiently and walk humbly, God brings growth in His time.

Thank you for being part of the ministry of ECHO and for walking with us into this next season. I am grateful for your continued partnership as we move fully forward together!



Abram J. Bicksler, Ph.D.
President/CEO



IMPACT STORY



Winnie lives in Bobo Dioulasso, Burkina Faso, where she cares for her family and tends a small half hectare cornfield. She is passionate about agriculture.

For years, she relied on chemical fertilizers, spending nearly 100,000 CFA francs each season while harvesting about 500 kilograms of corn.

Everything began to shift after she participated in an ECHO training in 2023. With new, practical approaches, Winnie began making compost and a natural liquid fertilizer.

Within one year, her harvest nearly doubled to 900 kilograms. The following year, it grew again to 1,000 kilograms, all from the same piece of land.

Winnie shared, “The ECHO training I received in July 2023 changed my life.”

Today, Winnie is growing more food while spending less. By no longer purchasing chemical fertilizers, she



has saved 100,000 CFA francs and can provide for other family needs.

She is also using new, sustainable farming practices, like planting cowpeas alongside her maize. This has reduced pests and improved the health of her field.

Winnie now wishes the same experience for her friends and neighbors. She says, “My produce keeps longer and tastes better. Plus, I save money because I no longer buy chemical fertilizers, and I can provide for other family needs. Everyone should benefit from ECHO techniques because they empower families.” She now shares what she has learned with her community, multiplying the impact beyond her own farm.

Her next hope is simple. With access to water during the dry season, she could grow food year round, bringing greater stability for her family and her community.

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Global Highlights

8,813 total people trained

254,869 total number of seed packets, bulk seeds, or cuttings distributed

1,600 new subscribers on ECHOcommunity.org making the total number of subscribers 20,529 by the end of FY

ECHO is in a transitional reporting period and year-over-year comparisons should be interpreted as such, due to changes in reporting and analysis methodologies.



ECHO's Five Global Goals

To guide ECHO's work in a complex and changing world, the Fully Forward Together framework identifies five global goals that shape how we serve farmers, practitioners, churches, and communities. These goals are rooted in ECHO's vision, a transformed world honoring God, and reflect our commitment to stewardship, partnership, and the dignity of all.



Goal One: Strengthen and Grow the ECHO Network

Invest in people and relationships to expand the reach, diversity, and connectedness of the ECHO network.



Goal Two: Increase the Network's Capacity to be Effective

Provide training, tools, and follow-up that support deeper learning and practical application, leading to measurable impact.



Goal Three: Advance Global Seed Banking

Strengthen seed systems that preserve biodiversity and improve resilience for farming communities.



Goal Four: Champion Agroecology

Promote whole-system food strategies that restore land, improve nutrition, strengthen livelihoods and care for creation.



Goal Five: Partner in Biblical Holistic Mission with the Global Church

Walk alongside the global Church to serve communities in ways that address physical, spiritual, and social needs.



Scan to learn more!

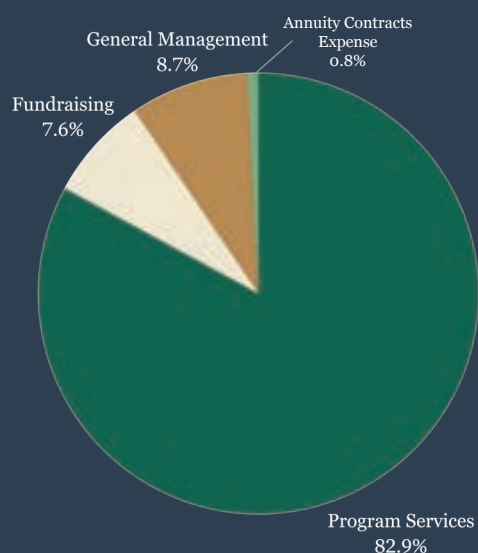
Financial Report

* ECHO's fiscal year changed in 2025 from March 31st to June 30th for its end date.
The totals here represent the 15 month transition year.

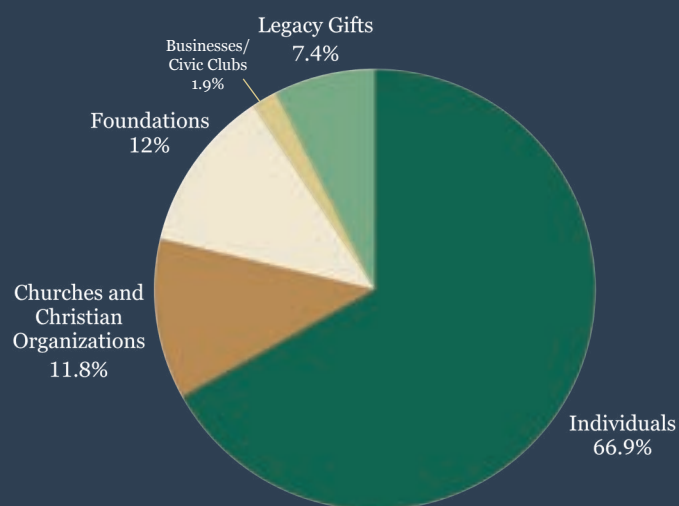
	2024-2025	2023-2024
ASSETS:		
CASH		
Unrestricted	\$1,068,657	\$2,044,177
Restricted-Donor	\$564,023	\$465,770
Restricted-Board Designated	--	\$775,062
Total Cash & Cash Equivalents:	\$1,632,680	\$3,625,009
INVESTMENTS		
Unrestricted	\$325,619	\$537,995
Unrestricted - Board Designated	\$910,770	--
Restricted- Donor	\$864,769	\$564,573
Total Investments	\$2,101,158	\$1,102,568
OTHER ASSETS		
Accounts Receivable	\$2,087	\$24,505
Inventory	\$115,166	\$129,893
Other Assets & Prepaid Expenses	\$223,427	\$164,681
Total Current Assets:	\$4,074,518	\$4,686,656
Property and Equipment	\$3,742,144	\$3,585,547
Total Assets:	\$7,816,662	\$8,272,203

	2024-2025	2023-2024
LIABILITIES:		
Accounts Payable and Accrued Expenses	\$87,023	\$97,692
Accrued Payroll	\$100,098	\$48,652
Accrued Vacation	\$111,195	\$76,403
Lease Liability - Current	\$11,768	\$11,335
Deferred Revenue - Other	\$188,259	\$12,338
Contract Liability - Current	--	\$82,439
Gift Annuities - Current	\$51,063	\$52,503
Total Current Liabilities:	\$549,406	\$381,362
LONG TERM LIABILITIES:		
Gift Annuities-Long Term	\$272,403	\$290,655
Capital Lease Obligation-Long Term	19,439	34,094
Contract Liability-Long Term	--	--
Total Long Term Liabilities:	\$291,842	\$324,749
Total Liabilities:	\$841,248	\$706,111
NET ASSETS:		
Unrestricted	\$5,721,622	\$6,246,457
Restricted	\$1,253,792	\$1,319,635
Total Net Assets:	\$6,975,414	\$7,566,092
Total Liabilities and Net Assets:	\$7,816,662	\$8,272,203

HOW YOUR DOLLAR IS SPENT



PUBLIC SUPPORT BY SOURCE



2024-2025

2023-2024

SUPPORT AND REVENUE:

	2024-2025	2023-2024
Total Contributions	\$5,419,003	\$4,275,058
Gift Annuities	\$15,912	\$23,762
Sale of Merchandise	\$369,460	\$365,485
Interest and Dividends	\$142,773	\$97,117
Net Realized and Unrealized Gains	\$82,327	\$126,593
Other Income	\$494,351	\$339,057
Total Support and Revenue:	\$6,523,826	\$5,227,072

EXPENSES AND LOSSES:

	2024-2025	2023-2024
Program Services	\$5,897,904	\$4,443,523
Management and General	\$616,055	\$445,584
Fundraising	\$542,278	\$296,770
Annuity Contracts Expense	\$58,267	\$55,320
Total Expenses:	\$7,114,504	\$5,241,197
Increase (Decrease) in Net Assets	\$(590,678)	\$(14,125)
Net Assets, Beginning of Year:	\$7,566,092	\$7,580,217
Net Assets, End of Year:	\$6,975,414	\$7,566,092

*The reported loss reflects a transition to a new fiscal year (including a one-time 15-month period that bridged the gap and captured typically slower donation months), alongside increased investment as our South Asia and Central America and Caribbean Regional Impact Centers reach full operations.



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*Together, we're
planting the future
one seed at a time.*



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